Group Indosuez Major Achievements in 1996

Project Finance

- Arranger of the USD1.127 billion debt for the financing of the Bontang LNG "Train H" gas liquefaction facility developed by Pertamina in Kalimantan, Indonesia.
- Arranger of the financing of the USD650 million "Laibin B" 700MW coal-fired power project undertaken by EDF and GEC-Alsthom in Guangxi, China (first "Build-Operate-Transfer" pilot project in the country).
- Lead arranger and agent of the USD76 million debt raised by CEA and AIF for their Jingyuan Phase II, 600MW coal-fired power project in Gansu, China.
- Coordinating bank and agent of the USD207 million debt raised by Theun Hinboun Power Co Ltd for their 210 MW hydropower project in Laos.
- Co-arranger of the USD 380 million debt raised by MGTI for the "KSO III" fixed telephone line project undertaken by Indosat, Telstra and NTT in Central Java, Indonesia.
- Financial advisor to the Salim group and Lyonnaise des Eaux for the privatization and expansion of the water distribution facilities in West Jakarta, Indonesia. The total project is estimated at USD 500 million.
- Advisor to Daewoo of Korea for their USD 250 million Houay Ho 210MW hydropower project in Laos.
- Advisor to Hyundai for their USD1.2 billion Anpara C 1000MW coal-fired power project in Uttar Pradesh, India.
- Advisor to Hyundai in their successful bid for the first independent power project (USD 400 million) in Korea.

For more information, please contact Patrick BLANCHARD • Tel: (65) 439-9650 Fax: (65) 538-8477

Private Banking

- USD334 million local structured products, USD583 million commercial paper and USD85 million funds have been sold to Private Clients in Asia Pacific.
- Assets Under Management (AUM) increased by 18% to hit the USD2 billion mark in 1996.
- "Most Innovative Products" Award by Asiamoney, second time in a row.