

Infrastructure Dialogue Berlin

22nd June 2015

Maritim Hotel ProArte

Investments in Infrastructure in emerging and mature markets

Rising prices – Why it's still worth it

Big picture topics:

Where and how to find value in infrastructure?
Hat ÖPP in Deutschland eine zweite Chance?
Investor appetite amid climbing prices?
PPP's in Emerging markets vs. Mature mature markets: Maximizing debt & equity financing, how?

Investments in Infrastructure:

Investments in core infrastructure: On the rise?
Infrastructure debt investments: Revival or just a blip?
Africa: New opportunities, challenges?

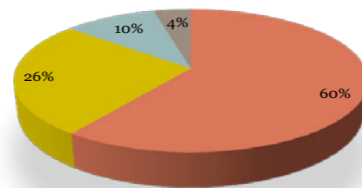
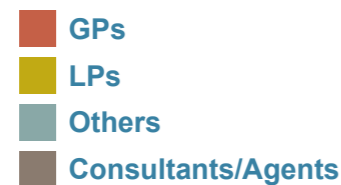
Financing sessions:

Making infrastructure investments more attractive: New financial tools?
Financing options in competition: A sponsors' view?
Emerging markets - What regions currently offer potential?

Sectors:

Investments in Energy: Key challenges?
Transport, Energy, Waste, Water & Wastewater: Opportunities, challenges?
Infrastructure Sustainability Benchmark: A common global language or lost in translation?

Attendee breakdown



Attendees at Infrastructure Dialogue include

Africa 50 • Allianz Capital Partners • Allianz Global Investors • AMP Capital • APG AM • Ardian • Australian Economic Development Board • Aviva Investors • Barclays • Benjamin de Rothschild Infrastructure Debt Generation • DEGES • Delamore Group • Deutsche Pfandbriefbank • EBRD • EFG Hermes • EIB • EIM • French Treasury • Harvard • Hogan Lovells • HSH Nordbank • I Squared Capital • Infrared • Intesa Sanpaolo • Jordan Kuwait Bank • KfW-IPEX Bank • Kommunalkredit Austria • Landesbank Baden-Württemberg • Macquarie • Morgan Stanley Infrastructure • Mott MacDonald • Northland Power • Norton Rose Fulbright • NRW.Bank • ÖPP Deutschland • Pantheon • Pension Authority London • SEB • Swiss Life AM • UK Government • UniCredit • Vertea • VIFG • VINCI Concessions Deutschland ... and many more.

Dear ladies and gentlemen,

Welcome to our first annual Infrastructure Dialogue Berlin on 22nd June 2015!

As a growing asset class, infrastructure is attracting ever more investors. At the same time, there are concerns about rising asset prices and a shortage of profitable investment opportunities.

This year's Infrastructure Dialogue will be kicked off by our keynote speaker Dr. Jürgen Michels, Chief Economist, Head of Research, BayernLB who is cautiously optimistic on the market outlook, but tells investors to "Keep your seatbelts fastened!"

Highlights of the program include developments and investments in mature emerging markets:

Investor appetite amid climbing prices?

Africa: New opportunities?

Investments in Energy: Key challenges for investors?

The program-book will guide you through the sequence and timings of the topics and the background of our official participants.

The format is informal and interactive. Clubby. All sessions have a host (moderator) and a circle of official participants. Delegates being present will also be permitted to contribute and add value, providing official participants agree.

We wish you a successful event and fruitful insights and connections.

Kind regards,

Florentina Freise, MD, Dialogue Capital



Sehr geehrte Damen und Herren,

Willkommen zu unserem ersten Infrastructure Dialogue Berlin am 22. Juni 2015!

Infrastruktur ist eine wachsende Asset-Klasse und die Anzahl der Investoren wächst kontinuierlich. Kurzfristig gibt es Bedenken in Bezug auf steigende Preise und den Mangel an hochkarätigen Assets.

Den Auftakt zur diesjährigen Veranstaltung bildet die Keynote von Dr. Jürgen Michels, Chief Economist, Head of Research, BayernLB der den Investoren dazu anrät, vorsichtig zu sein und sagt: „Keep your seatbelts fastened!“

Höhepunkte des Programms umfassen sowohl Entwicklungen und Investitionen in westlichen Märkten als auch in aufstrebenden Regionen:

Hat ÖPP in Deutschland eine zweite Chance?

Investments in Energy: Key challenges for investors?

Africa: New opportunities?

Das Programmbuch leitet Sie durch die einzelnen Themen und den zeitlichen Ablauf der Veranstaltung und wirft Licht auf den Hintergrund der einzelnen offiziellen Teilnehmer.

Das Format ist informell und interaktiv. Klubartig. Es sind keine Reden oder Präsentationen in den einzelnen Sitzungen nötig. Alle Workshops werden von einem Gastgeber (Moderator) geleitet sowie von dem Kreis der offiziellen Teilnehmer. Kollegen die als einfache Teilnehmer dabei sind, können sich ebenfalls aktiv in die Themen einbringen, insoweit die offiziellen Teilnehmer dies befürworten.

Wir wünschen Ihnen eine erfolgreiche Veranstaltung mit zahlreichen neuen Einsichten und Geschäftsverbindungen.

Mit freundlichen Grüßen

Florentina Freise, MD, Dialogue Capital

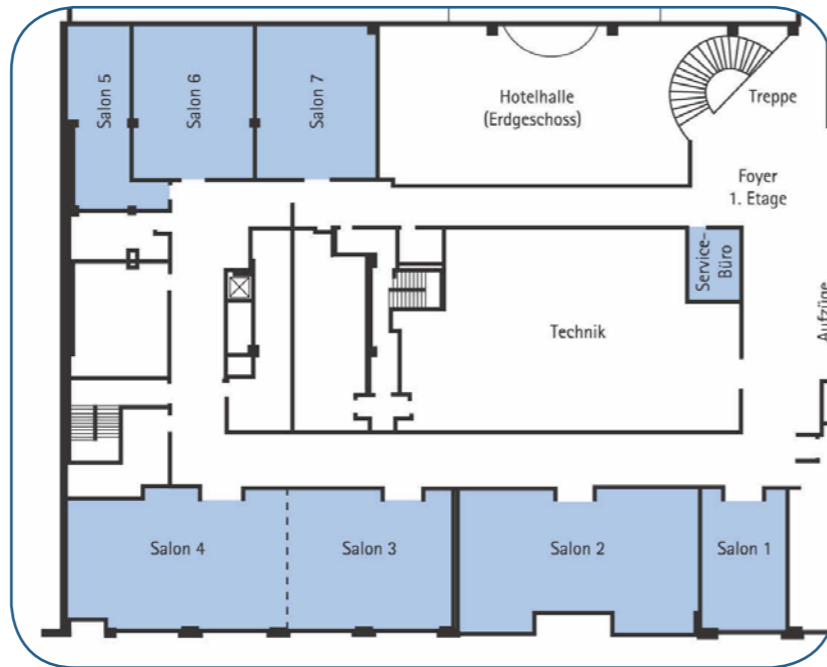


Keynote:

09:00am Salon 2

**Market-outlook:
Keep your seatbelts fastened, please!**

Dr. Jürgen Michels
Chief Economist and Head of Research, BayernLB



Agenda Infrastructure Dialogue Berlin, 22nd June 2015			
Time	Salon	Module	Title
09:00am - 10:00am	Salon 2	Keynote	Global outlook: Keep your seatbelts fastened please!
10:30am - 17:30	Salon 2	Dialogue Networking Club	
10:30am - 11:30am	Salon 1	Session	Making infrastructure investments more attractive - New financial tools?
10:30am - 11:30am	Salon 6	Session	Investor appetite amid climbing prices?
10:30am - 11:30am	Salon 7	Session	PPP's in emerging markets vs. mature markets - Maximizing debt & equity financing, how?
11:30am - 11:50am		Networking break	
11:50am - 12:50	Salon 1	Session	Regulations & Infrastructure - challenge or opportunity - How can we make the asset class more accessible?
11:50am - 12:50	Salon 6	Session	Investments in Energy - Key challenges?
11:50am - 12:50	Salon 7	Session	Investments in Core infrastructure - On the rise?
13:00 - 14:15		Lunch Networking Buffet - First impressions	
14:30 - 15:30	Salon 1	Session	Infrastructure Debt investments - Revival or just a blip?
14:30 - 15:30	Salon 6	Session	Transport, Energy, Waste, Water & Wastewater - Opportunities, challenges?
14:30 - 15:30	Salon 7	Session	Where and how to find value in infrastructure?
14:30 - 15:30	Salon 5	Session	Infrastructure Projects in Africa - New dawn?
15:30 - 16:00		Networking break	
16:00 - 17:00	Salon 1	Session	Emerging Markets - What regions currently offer potential?
16:00 - 17:00	Salon 6	Session	Hat ÖPP in Deutschland eine zweite Chance?
16:00 - 17:00	Salon 7	Session	Financing options in competition - A sponsors' view
17:00 - 17:30		Closing drinks	

Program

10:30am - 11:30am Salon 1

Making infrastructure investments more attractive - New financial tools?

- How can infrastructure as an asset-class be made more attractive?
- What tools are needed?
- What institutions can fill the gap left by retreating banks?

Patrick Blanchard, President, PM Blanchard Consulting
 Jean-Francois Dusch, Managing Director - Head of Infrastructure & Structured Finance CIO Benjamin de Rothschild Infrastructure Debt Generation
 Monika Heiming, Executive Director, EIM
 Cormac Murphy, Head of Infrastructure Division for Structured Finance and Project Bonds, EIB

Patrick Blanchard
President
PM Blanchard Consulting

Cormac Murphy
Head of Infrastructure Division
EIB

Monika Heiming
Executive Director
EIM

10:30am - 11:30am Salon 6

Investor appetite amid climbing prices?

- Can infrastructure prices continue to rise
- Do we face a return "compression"?
- Are we heading towards a bubble?

Markus Hottenrott, CIO, Morgan Stanley Infrastructure
 Bakr Abdel-Wahab, Director, Head of Infrastructure, Private Equity, EFG Hermes
 Ian Berry, Head of Infrastructure, Aviva Investors
 Christian Bevc, Senior Director, Global Head, Transport, Social Infrastructure (PPP), KfW IPEX-Bank
 Mathias Burghardt, Member of the Board, Ardian France
 Boe Pahari, Global Head of Infrastructure Equity, Managing Partner of Global Infrastructure Fund, AMP Capital
 Dr. Michael Pfennig, MD, Allianz Capital Partners

Markus Hottenrott
CIO
Morgan Stanley Infrastructure

Ian Berry
Head of Infrastructure
Aviva Investors

Bakr Abdel-Wahab
Director Private Equity
EFG Hermes

Christian Bevc
Senior Director, Global Head Transport, Social Infrastructure (PPP)
KfW IPEX-Bank

Boe Pahari
Global Head of Infrastructure Equity, Managing Partner of Global Infrastructure Fund
AMP Capital

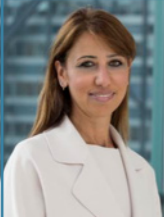
Mathias Burghardt
Member of the Board
Ardian France

Dr. Michael Pfennig
MD
Allianz Capital Partners

Program

Sule Kilics
Deputy Director
Turkey

EBRD




Stéphane Kofman
Partner,
Infrastructure

InfraRed



Ahmed Kamel



Ian Hawkesworth
Head of Public-
Private Partnerships
& Capital Budgeting

OECD



Dr. Björn Hasselgren
Infrastructure
Organization and
Financing

KTH Royal Institute of
Technology



10:30am - 11:30am Salon 7

PPP's in emerging markets vs. mature markets - Maximizing debt & equity financing, how?

- The emerging markets such as Turkey are still in the early stages of developing UK PFI style PPPs by implementing it in the healthcare.
- Until now, infra projects were realized more in the form of BOT (Build Operate Transfer) or concession (privatization of existing infra assets) in Turkey.
- What can be learnt from successful PPP-Projects in mature markets?
- How can debt and equity-financing be optimized?
- What can be learned from case-studies with established PPP's?
- This is especially important for emerging countries like Turkey and CEE countries.

Sule Kilics, Deputy Director Turkey, EBRD

Dr. Björn Hasselgren, Infrastructure Organization and Financing, KTH Royal Institute of Technology

Ahmed Kamel

Stéphane Kofman, Partner, Infrastructure, InfraRed

Ian Hawkesworth, Head of Public-Private Partnerships & Capital Budgeting, OECD

11:50am - 12:50 Salon 6

Investments in Energy - Key challenges for investors?

- How does regulatory uncertainty affect investment decisions for infra funds and lending banks?
- How do investors deal with country-specific risks?
- Energy investments – a profitable asset class?
- Issues with investment life cycle/ long-dated investments?

Tobias Faber, Partner, Hogan Lovells

Paul Bradley, CFO, Northland Power


Dr. Hans-Matthias Neugebauer, Leiter der Abteilung Project Finance/ Structured Finance, Landesbank Baden-Württemberg

Rebecca Pynt, Commercial and Corporate Finance Advisor, Investor Relations Team, Department of Energy & Climate Change, UK Government

Program

Paul Bradley
CFO

Northland Power



Tobias Faber
Partner

Hogan Lovells



Dr. Hans-Matthias Neugebauer
Leiter der Abteilung
Project Finance/
Structured Finance

Landesbank Baden-
Württemberg



Rebecca Pynt
Commercial and
Corporate Finance
Advisor, Department
of Energy & Climate
Change

UK Government



11:50am - 12:50 Salon 1

Regulations & Infrastructure - challenge or opportunity How can we make the asset class more accessible?

- Direct versus indirect investments
- Equity versus debt investments
- Regulation of funds and investors
- Tax? Incentives?

Frank Dornseifer, MD, BAI

Salim Bensmail, Head of PPP, French Treasury

Patricia Rodrigues, Real Assets Investor

Frank Dornseifer
MD

BAI




Salim Bensmail
Head of PPP

French Treasury



Patricia Rodrigues
MD

Real Assets Investor



11:50am - 12:50 Salon 7

Investments in core infrastructure - On the rise?

- How attractive is core really?
- Are investors overpaying?
- What assets may need to be repriced?
- Where can one find true relative value?

Christoph Manser, Head of infrastructure Investments, Swiss Life Asset Managers

Kerry Auby, Member of the Board, Pension Authority London

Renaud de Matharel, CEO and Managing Partner, Cube Infrastructure Fund

Corinne Namblard, Board Member, Australian Economic Development Board South Australia

Iulia Toba, Trade Finance & Working Capital Origination Director, Corporate VP, Barclays

Dr. Christoph Tomas, Head of Project, Asset & Export Finance Investment Banking, SEB

Christoph Manser
Head of
infrastructure
Investments

Swiss Life Asset
Managers



Renaud de Matharel
CEO and Managing
Partner

Cube Infrastructure
Fund



Corinne Namblard
CEO

INFRA & P.E Conseil /
INFRA & P.E Advisory



Dr. Christoph Tomas
Head of Project,
Asset & Export
Finance Investment
Banking

SEB



Program

Sanjeev Kumar
Partner
Delamore and Owl Group



Tas Neside Anvaripour
CEO
Africa 50



John Seed
Head of Infrastructure Finance Europe, Russia & Africa
Mott MacDonald



14:30 - 15:30 Salon 5

Infrastructure projects in Africa - New dawn?

- Overview of infrastructure projects in Africa
- What are the main challenges today? How can they be resolved?
- Where do we see new opportunities?

Sanjeev Kumar, Partner, Delamore and Owl Group

Alexander Farid Koppel, Director, Ulanitzki Partners

Tas Neside Anvaripour, CEO, Africa 50

John Seed, Head of infrastructure Finance Europe, Russia & Africa, Mott MacDonald

Prof. Torsten Böger
MD
VIFG




Thomas Alberghina
Direktor
KfW-IPEX Bank



Bernward Kulle
Member of the Executive Board
ÖPP Deutschland



Bodo Baumbach
MD
DEGES



Marc Schimpel
Leiter Verkehr
Kommunalkredit Austria



14:30 - 15:30 Salon 6

Transport, Energy, Waste, Water & Wastewater - Opportunities, challenges?

- What are structural challenges across various subsectors in infrastructure?
- What are the solutions?
- Where are new opportunities? What sector is in demand? Where? Why?

Prof. Torsten Böger, CEO, VIFG

Thomas Alberghina, Direktor, KfW-IPEX Bank

Bodo Baumbach, MD, DEGES

Enrique Fuentes, Partner, Bastion Infrastructure Group

Bernward Kulle, Member of the Executive Board, ÖPP Deutschland

Patrick Myotte, CEO, Vertea

Marc Schimpel, Leiter Verkehr, Kommunalkredit Austria

Program

14:30 - 15:30 Salon 7

Where & how to find value in Infrastructure?

- Where does it make sense to invest in an environment of rising prices?
- What areas offer fair value?
- Outline successful strategies

Tomaso Armento, Global Relationships Manager, Infrastructure Funds & Investors, Intesa Sanpaolo

Mohamed El Gazzar, MD, I Squared Capital

Andreas Georgoulas, Professor, Harvard GSD

Miroslaw Panek, Origination Infrastructure Europe, Director, HSH Nordbank

Jiri Zrust, Managing Director, Head of CEE Infrastructure, Macquarie Infrastructure and Real Assets (Europe)

Tomaso Armento
Global Relationships Manager, Infrastructure Funds & Investors
Intesa Sanpaolo



Andreas Georgoulas
Professor
Harvard GSD



Miroslaw Panek
Origination Infrastructure Europe, Director
HSH Nordbank



Mohamed El Gazzar
MD
I Squared Capital



Jiri Zrust
Director, Head of CEE Infrastructure
Macquarie



14:30 - 15:30 Salon 1

Infrastructure debt investments - Revival or just a blip?

- How does the potential in EU compare to other regions in Europe?
- How will European initiatives such as the Juncker Plan shape the market going forward
- Is long dated infra debt only interesting for institutional investors in a low yielding environment?
- What kind of regulatory initiatives/changes would we need to see for infra debt to become a mainstream asset class?

Claus Fintzen, Director Infrastructure Debt, Allianz Global Investors Europe

Doug Segars, Associate Managing Director, Moody's

Jean-Francois Dusch, Managing Director - Head of Infrastructure & Structured Finance CIO Benjamin de Rothschild Infrastructure Debt Generation

Cormac Murphy, Head of Infrastructure Division for Structured Finance and Project Bonds, EIB

Claus Fintzen
Director Infrastructure Debt
Allianz Global Investors Europe






Doug Segars
Associate Managing Director Infrastructure Finance Group London
Moody's



Cormac Murphy
Head of Infrastructure Division
EIB



<p>Sanjeev Kumar Partner</p> <p>Delamore Group and Owl Group</p> 	<p>Narantsetseg Purev Senior Partner</p> <p>Solution Partners, Peer Review Team-member, UNECE</p> 
<p>Fadi Khalil Head of Project Finance and Syndications</p> <p>Jordan Kuwait Bank</p> 	

16:00 - 17:00 Salon 1

Emerging Markets - What regions currently offer potential?

- New developments in India, Middle East and Asia?
- What kind of different financing models are needed?
- What is required for big models?

Sanjeev Kumar, Partner, Delamore Group and Owl Group
 Fadi Khalil, Head of Project Finance and Syndications, Jordan Kuwait Bank
 Narantsetseg Purev, Senior Partner, Solution Partners, Peer Review Team-member, UNECE

16:00 - 17:00 Salon 7

Financing Options in competition - A sponsors' view

- Bond vs. Bank Debt (or a combination?) Bond vs. Project Finance?
- Does the bond solution provide for sufficient flexibility?
- Is there a Sponsors' "wishlist"?

Dirk Trautmann, Partner, Norton Rose Fulbright
 Thijs Bauer, Founder, Colleville Partners
 Amit Dewan, Managing Director, Head of Project Finance, London, UniCredit Bank
 Moritz Nelles, Project Director, VINCI Concessions Deutschland

<p>Dirk Trautmann Partner</p> <p>Norton Rose Fulbright</p> 	<p>Thijs Bauer Founder</p> <p>Colleville Partners</p> 
<p>Amit Dewan MD</p> <p>UniCredit</p> 	<p>Moritz Nelles Project Director</p> <p>VINCI Concessions Deutschland</p> 

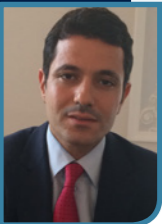
16:00 - 17:00 Salon 6

Hat ÖPP in Deutschland eine zweite Chance?

- Ursachen für Höhen und Tiefen bei der Entwicklung von ÖPP
- Aktuelle Hemmnisse und Kritik von ÖPP in Politik und Verwaltung
- die Kommunen im Spannungsfeld zwischen Investitionsstau und Haushaltskonsolidierung
- ÖPP als gleichberechtigter Beschaffungsvorgang für öffentliche Infrastrukturinvestitionen
- Chancen für ÖPP als Instrument für mehr Effizienz und Nachhaltigkeit durch die Lebenszyklusbetrachtung
- Perspektiven von ÖPP für die kommunale Infrastrukturfinanzierung unter Beachtung der regulatorischen Maßnahmen für die Banken

Hartmut Fischer, Geschäftsführer, VBD Beratungsgesellschaft für Behörden
 Jörg Hopfe, Director, Öffentliche Infrastrukturfinanzierung, NRW. Bank
 Zoran Jelic, EU Project Coordinator, C.R.E.A.M. Europe
 Bernward Kulle, Member of the Executive Board, ÖPP Deutschland
 Dr. Bernhard Scholz, Member of the Management Board, pbb Deutsche Pfandbriefbank
 Claudia Wieser, Leiterin soziale Infrastruktur, Kommunalkredit Austria

<p>Hartmut Fischer Geschäftsführer</p> <p>VBD Beratungsgesellschaft für Behörden</p> 	<p>Bernward Kulle Member of the Executive Board</p> <p>ÖPP Deutschland</p> 
<p>Dr. Bernhard Scholz Vorstand</p> <p>pbb Deutsche Pfandbriefbank</p> 	<p>Zoran Jelic EU Project Coordinator</p> <p>C.R.E.A.M. Europe</p> 
<p>Miroslaw Panek Origination Infrastructure Europe, Director</p> <p>HSH Nordbank</p> 	<p>Claudia Wieser Leiterin soziale Infrastruktur</p> <p>Kommunalkredit Austria</p> 
	<p>Jörg Hopfe Director</p> <p>NRW.Bank</p> 



Bakr Abdel-Wahab

Director and Head of Infrastructure, Private Equity, EFG Hermes Private Equity

Expertise:
 MENA Energy and Infrastructure Renewable – Energy - Equity and Quasi Equity Transaction Structuring and Fundraising (debt and equity)

Bakr is Director and Head of Infrastructure in EFG Hermes Private Equity, with a focus on leading investments and fund initiative in MENA and Europe. Most recently, Bakr lead the team responsible for negotiating, raising equity/debt and executing a USD 208m leveraged acquisition of a 49% stake of a 330MW operating wind portfolio in France from EDP, the world's 4th largest wind developer. Before this, Bakr lead the origination, negotiation and execution of a USD 100mn investment in the Egyptian Refining Company (ERC), one of the largest financing in Africa's history, on behalf of InfraMed Infrastructure. Bakr also expanded the infrastructure business to include more geographical coverage including Europe and Turkey.



Thomas Alberghina

Team Head, PPP, KfW IPEX-Bank

Expertise:
 PPP's - Project Finance - Western Europe, North America, Australia

Thomas Alberghina, Team Head, is responsible for PPP business at KfW IPEX-Bank GmbH. Mr Alberghina studied Economics and History at Hamburg University. After working as a securities trader at Istituto Bancario San Paolo di Torino, in 1989 he transferred to Commerzbank, where he worked in a variety of functions including international export and project finance. In 2001 he joined Bankgesellschaft Berlin, where he worked in the area of capital market transactions and was responsible for credit trading as well as the systems and processes in the lending business. He has worked for KfW IPEX-Bank GmbH since 2004. Mr Alberghina and his team help German and European clients with PPP financing, particularly in North America, Western Europe and Australia.



Tas Anvaripour

CEO, Africa50

Expertise:
 Infrastructure finance, Corporate finance, Public Finance

Ms. Tas Anvaripour is the CEO of Africa50, Africa's new infrastructure delivery initiative incubated by the AfDB. Previously, she was the Director of Business Development at the AfDB where she had led the design, structuring and establishment of Africa50 among other initiatives. Prior to this position she was the Head for Private Infrastructure Finance, where she has closed over 6 billion dollars in infrastructure projects. In 2012, the African Business Magazine and the Commonwealth Business Council nominated Tas as one of the Top 5 Most Outstanding Women of the Year at the African Business Awards. Later in 2013, the investor platform "Homestrings" gave Tas the "Excellence in Development Finance" award, in recognition of her "dedication and innovative thinking in advancing development finance in Africa". In addition, for her work on the Henri Konan Bédié toll bridge project in Abidjan, a Legion of Honor medal was awarded by the President of the Republic of Ivory Coast to her in 2014. A World Bank Fellow, Tas holds a BSc in Finance from Ankara University in Turkey and an MA in Economics and Policy Management from Columbia University.



Tomaso Armento

Global Relationship Manager

Expertise:
 Infrastructure Funds & Investors, Intesa Sanpaolo

Tomaso spent almost his entire career in the Structured Finance department developing transaction in Italy and abroad in both project and leveraged finance in involving and was involved with an extensive number of Italian and international companies. Since March 2015 he is in charge of the infrastructure funds and Investors coverage aimed at developing stable relationships with clients globally.



Bodo Baumbach

Managing Director, DEGES

Expertise:
 Infrastructure-PPP-Projects - Financing and Controlling of Infrastructure projects - Finance- and Legal issues according to trade- and business-law

Since 2009 Managing Director of DEGES Deutsche Einheit Fernstraßenplanungs- und -bau GmbH. 1992 — 2008 various senior positions at DEGES - 1987 — 1991 Federal Ministry of the Interior - Manager and Head of Finances of one of the branches - Studies of business administration in Hagen and Berlin, 2006 Diploma (German FH) - Studies of political sciences in Dresden, 1987 Diploma (German Dipl.-Staatswissenschaftler) - A-Levels (German Abitur) 1983 - Born in 1965.



Salim Bensmail

Head of PPP, French Treasury

Expertise:
 Structuring of public sector projects – Financing - Infrastructure governance

Salim Bensmail heads the PPP Unit at the French Treasury Département. He previously held various positions in the financial services industry and at the City of Paris, including Deputy-Director for Financial Affairs in charge of PPPs and Director for Economic Development. He was involved in the structuring of a wide range of infrastructure projects, including water management, stadiums, convention centers, and highways / toll roads. Salim is a graduate of Ecole Nationale d'Administration and Institut d'Etudes Politiques de Paris and holds an MPhil in Economics from the University of Cambridge.



Ian Berry

Head of Infrastructure, Aviva Investors

Expertise:
 Infrastructure fund management / Europe - Acquiring assets with lower risk, equity investments (on an unleveraged basis), infrastructure debt - Renewable energy, social infrastructure, energy efficiency, transportation and utilities

Ian Berry leads the Infrastructure fund management team at Aviva Investors, the global asset management arm of Aviva plc. The team focuses on acquiring assets with lower risk, regular income streams and is active across Europe focussing on asset acquisition / equity investments (on an unleveraged basis) and infrastructure debt. Over the last few years, Aviva Investors has completed investment totalling c. £700m across a range of sub-sectors, including renewable energy, social infrastructure, energy efficiency, transportation and utilities. Ian joined Aviva Investors in 2009 and has over 18 years' experience in infrastructure finance. Prior to joining Aviva Investors, Ian worked at BlueCrest Capital where he was an Investment Director investing in renewable energy infrastructure. Before this, Ian worked at Ambac Assurance as Vice President, European Structured Finance. Ian began his finance career at Deutsche Bank in Project Finance.



Christian Bevc

Senior Director and Global Head Transport & Social Infrastructure, KfW IPEX-Bank

Expertise:
 Expert in: Transport- & Social Infrastructure (PPP) - Products: Project Finance and Asset Finance - Focus: Origination, Structuring and Credit Risk

Christian Bevc, Senior Director and Global Head Transport & Social Infrastructure at KfW IPEX-Bank GmbH. Christian is a trained Banker and holds a degree in Business Administration from the University of Frankfurt. Prior to his current assignment he held various management positions in both Origination & Structuring as well as in Risk Management within KfW Group and for an Investment Bank.



Patrick Blanchard

President, PM Blanchard Consulting

Expertise:
 Financial Advisor, Project & Export Finance, Social Infrastructure/PPP, Transportation, Renewables

Patrick Blanchard has been acting as an independent financial consultant since early 2014. Prior to launching his own business, he was in charge of Project & Export Finance at Alstom Group, and held senior management positions in global structured finance at several financial institutions. As a banker, the business line he led achieved top rankings worldwide among mandated lead arrangers of project finance in Social Infrastructure /PPP, Transportation and Renewable Energy sectors. Patrick holds an MBA from ESCP Europe and completed the Harvard Business School executive education program.



Prof. Torsten Böger

CEO, VIFG

Expertise:
 Expert in: Infrastructure PPP-Projects - Project Financing - Focus on Transport Infrastructure

Prof. Torsten R. Böger has been CEO of VIFG since 2003. Torsten studied economics at the Universities of Münster, Köln and Budapest. He has 20 years of experience in developing and financing infrastructural-projects. After starting as a financial adviser with Bayerische Vereinsbank (now Unicredit), he managed the German Infrastructure Finance Division of PricewaterhouseCoopers. His responsibilities included the realisation of national and international project financing as well as the development and implementation of Public Private Partnerships. He gives regular lectures in Project Finance and PPP at the University of Technology, Braunschweig. In January 2011 he was appointed honorary professor.



Mathias Burghardt

Member of the Board, Ardian France

Expertise:

Infrastructure investments - Project Financing - Experienced network with financial sponsors, public authorities and regulators

Mathias joined Ardian in 2007. Previously, he joined the AXA Group to set up and head its Infrastructure investment activity. Prior to this, he was Head of HSBC Advisory and Project Financing activities in France. Mathias started his career in 1989 within Crédit Lyonnais' Media Telecom and over his 20 years of experience in Infrastructure sector, he has developed an extensive relationship network with European Infrastructure strategic and financial sponsors as well as public authorities and regulators. Mathias is a member of the board of Ardian France. He is also Non-Executive Director for some key portfolio companies including Sanef, 2iRele Gas, Compañia Logistica de Hidrocarburos (Chairman of the Remuneration Committee), & Vinci Park (Chairman of the Remuneration Committee).



Renaud de Matharel

CEO, Cube Infrastructure Fund

Expertise:

Investments in Energy, Telecom Networks, Public Transport - Developing and financing of large road and airport concession projects in Europe, America, Asia - Project Finance

Renaud de Matharel is the CEO of the Euro 1.1bn Cube Infrastructure Fund established in 2007 which is a leading investor in three markets across Western Europe : (i) Energy Generation and Efficiency Services; (ii) Fiber Telecom Networks and (iii) Public Transport. Prior to Cube, Renaud worked for Vinci Group as CEO of Vinci Airport Management and Deputy CEO of SGE Concessions where he developed, financed and managed large road and airport concession projects in Europe, America and Asia. He joined Vinci from BNP Paribas where he was head of Project Finance at Paribas Milan and Paribas London and advised and led arranged non-recourse financings for leading American and European independent power producers to build and operate gas fired combined cycle power plants and energy-from-waste plants. Renaud is a graduate of l'Ecole des Hautes Etudes Commerciales du Nord (EDHEC - France) and holds a Master in Economics from the University of Paris II and a Master in Business Administration from Hartford University (USA).



Amit Dewan

Managing Director, Head of Project Finance, London, UniCredit Bank

Expertise:

Senior expert in the Infrastructure and Power, Renewables sector - Focussed on energy - Over 18 years of financing transactions experience global

Amit is responsible for the Project Finance team in London and specializes in structuring projects in infrastructure, conventional power and renewable energy sectors across Europe. Amit has over 18 years of experience in the energy sector focusing on both financing as well as advisory transactions and has led the structuring of several projects where UniCredit acted in a Structuring role. Amit was previously at Bank of Scotland and at ANZ Investment Bank focusing on financing as well as corporate finance transactions with a focus on the energy sector where he originated, structured and arranged transactions with debt financings of several billion dollars across Europe, Middle East and South Asia. Amit did his MBA at Manchester Business School.



Frank Dornseifer

Managing Director, Bundesverband Alternative Investments (BAI)

Expertise:

Expert in: Regulation and policy affairs - Alternative Investment Funds Solutions - Focus: Infrastructure Debt/Equity

Frank Dornseifer is Managing Director of Bundesverband Alternative Investments e.V. (BAI), the German lobby organization for the Alternative Investment industry. He studied law at the universities of Bonn, Dublin (Trinity College) and Lausanne. After admission to the German Bar in 2000 he practised various years as attorney in an international law firm before joining the German Financial Regulator BaFin as deputy head of the policy unit within the investment management department. In this function he also represented BaFin in the Investment Management Committee of IOSCO. Mr. Dornseifer is co-editor of legal commentaries on the German Investment Act and on the AIFM Directive. German Bundestag, EU commission and European Parliament denominated him several times as expert on capital market law.



Dr. Tobias Faber

Partner, Hogan Lovells

Expertise:

Expert in: Energy Projects - Strong international projects practice - Focus: Advising on all aspects related to the life cycle of energy projects

Dr. Tobias Faber is a Partner of the Hogan Lovells Infrastructure, Energy, Resources and Projects (IERP) Group. He focuses on handling all legal aspects of energy, power plant and general infrastructure projects throughout their entire life cycle. He advises domestic and international project sponsors, developers, investors and lenders in connection with drafting and negotiating the full range of project documentation. Dr. Faber has also wide experience in claim management and the defence against and enforcement of claims. Since 2008, he has been a lecturer at the Frankfurt School of Finance & Management for the executive study program "Renewable Energy Finance." Dr. Faber studied in Gießen, Frankfurt am Main and Cape Town (South Africa). Prior to being a lawyer he was member of a regional parliament.



Hartmut Fischer

Shareholder, Managing Director, VBD Beratungsgesellschaft für Behörden (VBD Consulting Company for public authorities)

Expertise:

Infrastructure PPP-Projects, project management - Financing - Economic feasibility studies

Since 1997 Hartmut Fischer is shareholder and Managing Director of the VBD Beratungsgesellschaft für Behörden mbH (VBD Consulting Company for public authorities). The company is specialized on strategic advisory the public sector in preparation and realization of complex investments.

He had the leadership of many consulting mandates for different PPP-Projects for county administrations and municipalities.

He was team leader in the advisory group, which elaborated on behalf of the Federal Government guidelines for PPP in Germany 2003/2004.

Before this he was in leading positions of leasing companies. He studied Politics and International Economic Relations and worked in the diplomatic service.



Claus Fintzen

Director Infrastructure Debt, Allianz Global Investors

Expertise:

Infrastructure - Utilities - Debt Financing

Claus Fintzen is a Portfolio Manager of the AllianzGI Infrastructure Debt Team in London. The infrastructure debt platform was created in 2012 in order to develop the institutional market for this asset class and to originate suitable transactions for the Allianz Group and certain external institutional investors. So far the team invested in excess of EUR2.6billion in projects of the transportation, social infrastructure and utility sector. Before joining AllianzGI Claus spent eight years at MBIA /Trifinium as a Director, where he was involved in a variety of transactions, including transportation, social housing, renewables, real estate and corporate debt, and was responsible for the initiation and structuring of transactions in Germany and Austria. Before joining MBIA/Trifinium Claus spent nine years at Citigroup, working in the structured finance, securitisation and alternative risk transfer departments.



Andreas Georgoulis

Professor, Harvard GSD

Expertise:

Sustainable Infrastructure - Feasibility and Cost-Benefit Analysis - Focus: Energy, Transportation, Waste

Prof. Andreas Georgoulis is an expert on sustainable infrastructure and large scale developments. He researches and teaches at Harvard GSD since 2005. Currently he leads the Infrastructure 360 Awards in Latin America with the Inter-American Development Bank, an interdisciplinary effort to assess health impacts of cities, and research on waste-to-energy facilities. He developed the Zofnass Economic Tool, a comprehensive quantitative model that monetizes the external costs and benefits of infrastructure, and has collaborated with Obermeyer, Hochtief, the US General Service Administration, and in infrastructure finance with UniCredit. He has consulted for the Economist Intelligence Unit and the UNDP, and led urban developments in Cameroon, Saudi Arabia and Pakistan.



Dr. Björn Hasselgren

Infrastructure Organization and Financing, KTH Royal Institute of Technology

Expertise:

Transport Infrastructure - Investment analysis & financing - Research & management

Experience from a broad range of fields in the government sector in Sweden combined with extensive experience of international cooperation in the EU, Bank for International Settlements (BIS), European Central Bank and within KPMG. More than 15 years in management positions in the Sveriges Riksbank, KPMG Sweden and the Swedish Rail Administration. Former chairman of the Board of Directors of the Sveriges Riksbank's group of subsidiaries. Chairman of the Swedish Infrastructure Commission. Areas of expertise include transport infrastructure and investment analysis, research and management. Since 2010 Research Fellow in KTH Royal Institute of Technology (Stockholm) in the field of transport infrastructure organization and financing.



Ian Hawkesworth

Head of Public-Private Partnerships and Capital Budgeting, OECD

Expertise:

PPP's - Public finance - Capital Budgeting

Ian Hawkesworth is Head of Public-Private Partnerships and Capital Budgeting in the Public Governance Directorate at the OECD. In this capacity he manages the Network of Senior PPP Officials and the South East Asia Regional Policy Network on PPPs and Connectivity. He is responsible for comparative studies, country reviews, and government advisory services. He is currently conducting reviews of the UK and the Philippines, managing the OECD-AFDB project on PPP framework strengthening in Tunisia and contributes to the G20 Working Party on Infrastructure under the Turkish Chairmanship.

Ian led the work that culminated in the 2012 OECD Recommendation for Public Governance of Public-Private Partnerships that brings together the collective best practices for how the public sector should manage PPPs. This now forms part of OECD 'soft law'. Ian also works on public finance issues, particularly with respect to fiscal risks, and has led a number of reviews of country budgeting systems as well as PPP frameworks for countries such as the Russia, Poland, Bulgaria, Greece, Australia and Indonesia.

Before joining the OECD Ian was Head of Section in the Budget Department of the Ministry of Finance in Denmark. He led the implementation of accrual budgeting and oversaw the budgets of the Ministry for Agriculture and the Ministry for Industry, Commerce and Housing.

He has master degrees from the London School of Economics and the University of Copenhagen and was associate professor at the latter for a number of years. Recent publications include 'Capital budgeting and procurement practices' OECD Journal on Budgeting (2013), 'Water Governance in Jordan' (2014) OECD Publishing, 'Public Governance of PPPs in Russia' OECD Journal on Budgeting (2014), and 'Budgeting in Germany' OECD Journal on Budgeting (2014).



Monika Heiming

Executive Director, EIM

Expertise:

Lobbying - Managing international associations - European Rail Infrastructure

Monika Heiming has been Executive Director of EIM since October 2011. She has been active in Brussels as a lobbyist and manager of international associations and groupings for a number of years. Mrs Heiming, a German citizen, studied languages at the University of Cologne, and holds a Master's degree in European Management from the University Faculties in Brussels and an Executive MBA from the Belgian Solvay Business School. Among her previous experiences, she has helped develop the association UNIFE in Brussels from 1993 to 1997. She also managed and marketed the engineering activities of European engineering group Europengineers EEIG from 1999 to 2004, before being made Secretary-General of ERFA in January 2005.



Dr. Jörg Hopfe

Head of department, Public Finance, NRW.BANK

Expertise:

Expert in: Infrastructure PPP-Projects – Financing - Focus: Projects for Public Sector

After serving his apprentice years with the German fiscal authority Dr. Jörg Hopfe went on to study economics. His professional experience includes employment with a major financial institution in Germany, a consulting company as well as a position with a ministry of Northrhine Westphalia. Dr. Jörg Hopfe received a doctorate degree as Dr. rer. pol. and lectured at the University of Public Administration NRW avocationally. Today he is a lecturer at the Technical University of Dortmund and (co-)author of publications in the field public finance and ppp. Dr. Jörg Hopfe is a founding member of the German Federation PPP and since 2005 member of its executive committee. In November 2004 Dr. Jörg Hopfe was appointed as head of department Public Finance at NRW.BANK.



Markus Hottenrott

Chief Investment Officer of Morgan Stanley Infrastructure

Expertise:

Infrastructure investments - Transportation Infrastructure

Markus Hottenrott is the chief investment officer of Morgan Stanley Infrastructure ("MSI"). He has been with Morgan Stanley for 17 years, in the last 15 years focusing on the infrastructure industry. Prior to joining MSI in 2006, Markus co-headed Morgan Stanley's European transportation and transportation infrastructure industry group in the Investment Banking Division. Before that, in the firm's Frankfurt office, Markus concentrated on the transportation, infrastructure and government sector in Germany. Markus studied law in Germany



Dipl.-Ing. Zoran Jelic

EU Project Co-ordinator, C.R.E.A.M. Europe PPP Alliance

Expertise:

Expert in: Sustainable Infrastructure PPP-Projects - Holistic project development by Life-Cycle Project Alliances and Project Financing - Focus: Sustainable Regional Development by PPP

Zoran Jelic is initiator and co-founder of the C.R.E.A.M. Europe PPP Alliance Network and EU Project Co-ordinator for the Public Private Partnership Alliance. He developed since 2001 the EuroPPP and MasterPPPPlan initiatives and thereby started a promotional campaign got infrastructure PPP projects at political and economic institutions like European Commission, EIB, IFIs, Development Banks and others. Before that he worked 5 years as project developer and strategic consultant for diverse public and private clients. Currently he is involved as strategic PPP Advisor in different transport infrastructure projects. He earned his Dipl.-Ing. / Masters in Munich, Germany, in mechanical engineering, where he worked several years in information and communication technology sector. His speciality is holistic project development by Life-Cycle Project Alliances and Project Financing.



Şule Kılıç

Deputy Country Director, Turkey, EBRD

Expertise:

Transportation, Social Infrastructure and PPPs - Project Financing & Equity Investments - Focus: Turkey

Sule has over 21 years of experience working on a variety of Project Finance/Financial Advisory, M&A, Private Equity, Bank Acquisition projects.

She is currently working as the Deputy Country Director for Turkey at EBRD since June 2014. Prior to that, she worked as Head of Financial Advisory Turkey for PCF based in Istanbul and as a Managing Director in Unicredit Group for over 6.5 years, representing Unicredit CIB in Turkey for its financial advisory, structured and project finance activities across all industry sectors including infrastructure, PPPs, energy, commodity industries, oil and gas. She has been responsible for the structuring and arranging of several transportation, infrastructure, PPP and privatisation projects in Turkey. Previous to her employment with UniCredit, Sule worked for Garanti Bank (Project Finance-Transportation & Infrastructure), Emporiki Venture Capital (Representative Head of Turkey Desk), Dogus Holding (Advisor to Chairman), Citibank (as the Head of Strategy & Business Development, Bank Acquisitions and M&A) and the Privatisation Administration of Turkey (Project Manager for PETKIM Privatisation).



Stéphane Kofman

Partner, InfraRed

Expertise:

Expert in: Greenfield Infrastructure Projects - Equity investment / Fund management - Focus: Transportation and Energy

Stéphane joined InfraRed in 2007 and is one of InfraRed's partners. Previously he worked within HSBC's Asset and Structured Finance group department for six years where he specialised in big ticket leasing (transportation) and tax structuring (real estate). Stéphane began his career at PwC in 1995 as an auditor and then moved to Project Finance (power sector) at Crédit Commercial de France (now HSBC France).

Stéphane is currently leading InfraRed's team focusing on European infrastructure equity investments. He has been involved in a number of Development Infrastructure PPP opportunities in the rail and road sectors in Europe, including the successful closing of a €1.1bn motorway concession in France.

Stéphane graduated in business (MSc in Management) from EM Lyon business school.



Bernward Kulle

Member of the Executive Board, ÖPP Deutschland (Partnerschaften Deutschland).

Expertise:

Infrastructure PPP-Projects – Financing - Focus: Construction projects in building and infrastructure segments & energy

Since January 2012, Bernward Kulle is member of the executive board of ÖPP Deutschland AG (Partnerschaften Deutschland). Previously, Bernward Kulle was member of the executive board of HOCHTIEF Concessions AG, responsible for all PPP-investments (25 PPP-projects of social infrastructure, 8 road-PPP-projects, 2 renewable energy-projects). Between 2005 and 2011 he served as founder and spokesperson of the managing board of HOCHTIEF PPP Solutions. Bernward Kulle was responsible for the development of nowadays 6 business units in Europe, North- and Southamerica and approx. 170 employees. He has been granted a degree in law and economics.



Sanjeev Kumar

Partner, Delamore and Owl Group

Expertise:

Renewable energy, mining, transport - Commodity trading, ICT, Healthcare - Consultancy, communications

A market-seasoned professional and the recipient of the "Southeast Asia Young Achiever's Award," Mr. Kumar oversees business activities in more than 30 countries in his role as the member of the board of directors' of Delamore and Owl Group. Since 1956, the Delamore and Owl Group is a privately held group of companies with operations in over 30 countries. The group's principal activities involves commodity trading, consultancy, ICT, Healthcare, renewable energy, construction, financial services, mining, transport & communication among others. D&O group draws on combined resources "to realise for their clients' financial prosperity and profit in an increasingly sophisticated global financial market." Acting as chief spokesman, Mr. Kumar additionally takes charge of the management and is a member of the credit committee of the group.



Christoph Manser

Head of Infrastructure Investments, Swiss Life AM

Expertise:

Core infrastructure - Equity investments - Focus on Energy, Transportation, Social

The Swiss Life Group is one of Europe's leading comprehensive life and pensions and financial solutions providers. In its core markets of Switzerland, France and Germany, Swiss Life offers individuals and corporations comprehensive and individual advice plus a broad range of own and partner products through its sales force and distribution partners such as brokers and banks. Christoph Manser is responsible for Swiss Life's infrastructure investments. Prior to joining Swiss Life in 2012, he spent 5 years at AXA Investment Managers where he was a member of the firm's Global Executive Committee and was responsible for running the firm's USD 6bn hedge fund business. Prior to that, he was Head of Alternative Investments at Winterthur Group and Credit Suisse Financial Services where he was responsible for a USD 5bn private equity and hedge fund portfolio. Christoph started his career at UBS as fixed income portfolio manager and holds a masters degree in physics from Swiss Federal Institute of Technology (ETHZ). He is a CFA charterholder.



Dr Jürgen Michels

Chief Economist and Head of Research, BayernLB

Expertise:

Macroeconomic Research - Central Bank Analysis - Financial Markets

Dr Jürgen Michels has been Chief Economist and Head of Research at BayernLB in Munich since October 2013. Prior to joining BayernLB, he served as an economist in Citigroup's Investment & Research Analysis (CIRA) department in London from 2002 to 2013, and became chief euro-area economist in 2008. From 1997 to 2002 he worked at Sal. Oppenheim in Cologne, and from 1996 to 1997 at the Institute for International Economic Policy at the University of Bonn. Dr Michels studied economics at the University of Bonn. He was conferred his doctorate degree by the University of Frankfurt with a dissertation on central bank strategies.



Cormac Murphy

Head of Division for Structured Finance and Project Bonds, European Investment Bank

Expertise:

Infrastructure PPP's and project finance in transport and energy - Capital markets financing for infrastructure (public and private placement markets) - Credit enhancement, subordinated debt and new financial products for infrastructure

Mr Murphy is the Head of Division for Structured Finance and Project Bonds at the European Investment Bank, with responsibility for new product development for infrastructure including subordinated/mezzanine debt instruments and the flagship EIB-EU 2020 Project Bond credit enhancement Initiative. In the latter role, he has been active in promoting institutional investment and through transactions and market outreach the EIB has played a leading role in establishing capital markets financing and product innovation tailored to the needs of infrastructure. Prior to this, Mr Murphy was responsible for regional lending operations in several EU member states and for corporate credit risk management. Murphy joined the EIB in 1994 from EDC, the national export credit agency of Canada.



Corinne Namblard

CEO, INFRA & P.E Advisory

Expertise:

Infrastructure Fund Management and Infrastructure PPP-Projects - Finance: Private Equity/ Debt and Non-Recourse Project Finance - Focus: Transport and Clean Energy (Water and Renewables)

Currently, CEO of INFRA & P.E Advisory. Various advisory mandates focusing on structuring new Funds and their related International Investment strategy and fund raising strategies. Investor and Advisor to Start Up Companies. Former CEO of a Luxembourg based Infrastructure Fund. Founding shareholder GP and Investment Committee Member. Government Policy Advisor-Infrastructure in Australia and Canada. Member and former Chair of the Geneva based UN PPP Alliance. Non-Executive Director of major listed and unlisted companies (UK Australia and Luxembourg). Conference speaker and Business School lecturer. Business Coach and Mentor.



Purev Narantsetseg

Senior Partner of the Solution Partners, Peer Review Team member, of the UNECE

Expertise:

Business Development, Strategic Management - Mining & Transit Transportation Policy, PPP's - Law & Regulatory Analysis

Honorary Chapter member of the International Accreditation organization and Country Coordinator of the IMC International Narantsetseg operates as a Management Consultant since 2000 with experience in field of Business Development; Mining and Transit Transportation Policy, Law and Regulatory Analysis; Educational Reform, Reconstruction and Privatization Policy and Results; Competitiveness; Management, Human Resource Management, Strategic Management, Business Strategy, Business Communication, Business Ethics, International Management and Public Private Partnerships. Specific industries knowledge: Education, Science, Trade and Transit Transportation, Telecom, Mining, Governance, Public Policy, Public sector Management, Private sector Management, Business Development and Public Private Partnerships. She has teaching experiences on courses such as Basic Management, Human Resource Management, International Management, Business Communication, Business Ethics and Strategic Management since 1991. Purev Narantsetseg is Senior Partner of the Solution Partners, Peer Review Team member, of the UNECE, Honorary Chapter member of the International Accreditation organization and Country Coordinator of the IMC International Ltd.



Moritz Nelles

Project Director, VINCI Concessions Deutschland

Expertise:

Infrastructure PPP Projects and Concessions - Expertise in Project Finance and Project Management - Focus: Transportation infrastructure

Born in 1978, Moritz Nelles is a graduate of the Technical University of Munich and holds an MBA. He joined the VINCI Group in 2011 as Project Director and is in charge of the VINCI Concessions Development activities in Germany, Poland and Slovakia. Before joining VINCI he held a variety of advisory positions in London and Luxembourg advising commercial banks and public authorities in relation to the development, procurement and financing of public infrastructure and PPP projects within the social and transportation infrastructure sector.



Dr. Hans-Matthias Neugebauer

Managing Director, LBBW Group

Expertise:

Project Finance and Asset based Finance - Project Finance (Industry, Infrastructure, Energy, PPP)

Matthias Neugebauer is Managing Director at LBBW Group. Started in 1994 as Project Manager Aircraft and International Transactions as well as Head of Project Management at Debis Aviation Leasing GmbH. Further steps: Executive Director SüdLeasing Structured Finance GmbH (LBBW Group), Since 2003 Managing Director, Head of Project Finance/ Structured Finance (Project Finance, Aircraft Finance and Infrastructure Finance) at LBBW.



Miroslaw Panek

Origination Infrastructure Europe, Director, HSH Nordbank

Expertise:

Structured Finance (PF, M&A, Infrastructure) - Focus on airports, roads and other PPPs - Experience both on the debt and equity side

Miroslaw joined HSH Nordbank as SVP/Director in 2012 and has more than 15 years Structured Finance experience. He is responsible for the identification and execution of infrastructure-related financings across Europe. Miroslaw previously worked at Mubadala in UAE as VP responsible for Structured Finance and Capital Markets transactions. Prior to that, he worked for HOCHTIEF and Unicredit's Corporate & Investment banking division. Miroslaw earned a degree in international trade from the Poznan University of Economics (Poland).



Boe Pahari

Global Head and Managing Partner, Infrastructure, AMP Capital

Expertise:

Investing in Global OECD and Emerging Markets - Corporate and structured finance across multiple sectors - Strategy and leadership

Boe leads AMP Capital's global infrastructure equity business. He has over 20 years' experience in the industry, starting at Citigroup in Sydney and subsequently worked for more than 13 years with ABN AMRO based in Singapore, Amsterdam, New York and London. During this period, Boe worked in regional and global positions, including Regional CFO for Asia Pacific, Global Head of Strategy and M&A, Global Head of Proprietary Structuring Group, Head of Emerging Growth Markets, Head of Infrastructure Capital, Americas, Global Head of Integrated Finance/Infrastructure Capital, Global Head of Special Situations and Distressed Capital and Global Head of Structured Capital.



Rebecca Pynt

Commercial and Corporate Finance Advisor, Investor Relations Team, Department of Energy & Climate Change, UK Government

Expertise:
Infrastructure & Energy Projects – Financing - Focus: Energy (Low Carbon)

Over 25 years of experience, in the financial services industry within the UK and internationally (including Europe, US and Australia) focusing on Utilities, Infrastructure and low carbon energy. Roles have included: (i) Investment Banker - acted as an advisor, lender and bond issuer. Banks included Merrill Lynch, Bankers Trust, SBC Warburg, NatWest Markets and Westpac Banking Corporation; (ii) Bond Guarantor – Managing Director, Head of European Structured Finance, Ambac Assurance UK Ltd; (iii) Consultancy - assisting private equity and corporations raise debt, equity, develop Energy and Infrastructure Projects; and (iv) Department of Energy and Climate Change - Commercial and Corporate Finance Advisor, Investor Relations Team.



Dr. Patricia Rodrigues

Real Assets Investor

Expertise:
Infrastructure investment - Portfolio and asset management - Focus: Infrastructure and Renewables investment products

Patricia previously led the Infrastructure, Agriculture & Timber platform at Townsend Group, and was a member of Townsend's Global Strategy Committee. Patricia has more than a decade of investment management and private equity experience in infrastructure and renewable energy transactions of investments totalling in excess of \$6.5 Bn on behalf of institutional, private equity and infrastructure funds. Prior to Townsend, Patricia has held senior roles with the UK Government's Green Investment Bank ("GIB") and Macquarie Group in London. She began her career with Morgan Stanley within its M&A investment banking team in London. Patricia holds a Ph.D. from Cambridge University.



John Seed

Head of infrastructure Finance Europe, Russia & Africa, Mott MacDonald

Expertise:
International Infrastructure Finance and PPP Procurement - Technical, Project Management and Procurement Advisor - Focus: All sectors

John is the head of the Mott MacDonald infrastructure finance advisory business in the Europe and Africa regions. He supports PPP and private finance advisory teams in London, Paris, Amhem, Warsaw, Istanbul, Prague, Moscow, Kampala, Nairobi and Johannesburg. John and his 70+ colleagues from these teams also support Mott MacDonald technical teams elsewhere in the world where such advisory services are required. John's PPP experience includes all types of social infrastructure such as hospitals, schools and housing as well as waste, transportation and railway infrastructure. He regularly presents at conferences and seminars and runs training and knowledge sharing workshops on PPP procurement. John has helped in the drafting of several UK standard PPP procedures and guidelines including the 4ps PPP Project Directors Guide and PPP Contract Management Guide. John is also a work stream lead for the UNECE initiative to draft a new international Healthcare PPP policy. The advisory teams that John manages provide cross-sector technical, transactional and commercial advisory services to governments, sponsors and lenders. In 2014 alone, Mott MacDonald infrastructure finance advisors were involved in over 350 PPP projects in 62 different countries around the world making them the number one global provider of PPP technical advisory services.



Douglas Segars

Associate Managing Director Infrastructure Finance Group London, Moody's

Expertise:
EMEA Project Finance, Structured infrastructure debt, Public Finance

Douglas Segars leads the EMEA Project Finance analyst team within the Global Project and Infrastructure Finance Group, covering project finance and other issuers of structured infrastructure debt.

Before joining Moody's in July 2014, Douglas spent his 30-year career in Europe and the Americas in a variety of credit and origination roles with a focus on the infrastructure, financial institutions and public finance sectors. Most recently, he served as Head of Infrastructure Finance at Her Majesty's Treasury, prior to which he was a Managing Director at Financial Security Assurance, holding a number of positions in the firm's New York, Paris and London offices. Douglas began his career with American Express and Chase Manhattan Bank in New York.



Marc Schimpel

MBA, Head of Transportation, Kommunalkredit Austria

Expertise:
Expert in Infrastructure Projects - Financing & Advising - Focus: Transport and Mobility Projects

Marc Schimpel has more than 10 years of professional experience in financing and advising infrastructure transactions, with a predominant focus on project-financed PPPs/PFIs in the Transport and Social Infrastructure Sector. Since 2012 Marc is serving as Head of Transportation at Kommunalkredit Austria AG, an Austrian Bank specialized in Infrastructure Finance. He holds master degrees in Economics and Business Administration earned from Vienna's University of Economics and Business.



Dr. Bernhard Scholz

Member of the Board, pbb Deutsche Pfandbriefbank

Expertise:
Real Estate Finance - Public Investment Finance - Risk Management

Bernhard Scholz is a Member of the Management Board of pbb Deutsche Pfandbriefbank and is responsible for Real Estate Finance and Public Investment Finance. Having completed his university studies of economics and philosophy with a doctorate, Scholz started his professional career in 1985, as a management consultant. He joined Munich-based Bayerische Hypotheken- und Wechselbank AG in 1990 – which subsequently merged into Bayerische Hypo- und Vereinsbank AG (HVB), where he was appointed Senior Risk Manager. In 2001 Bernhard Scholz assumed responsibility for the bank's business with professional real estate investors for northern and eastern Germany. He subsequently served as Head of Restructuring and Workout at HVB Real Estate (a predecessor institution of pbb Deutsche Pfandbriefbank). From 2004 to 2009 Scholz was a Member of the Management Board of Münchener Hypothekenbank eG.



Dr. Christoph Tomas

Head of Project, Asset & Export Finance Investment Banking, SEB

Expertise:
Expert in: Infrastructure & Project Finance - Financing & Advisory - Focus: Infrastructure & Energy

Head of Project, Asset & Export Finance SEB AG. 18 years of experience in structured & project finance. Joined SEB in 2008 - formerly employed with Landesbank Rheinland-Pfalz, DVB Bank, IKB and Lehman Brothers.



Dirk Trautmann

Partner, Norton Rose Fulbright

Expertise:
Expert in infrastructure, PPP and energy projects - Financing, including restructuring scenarios

Dirk Trautmann is a partner in the Munich office of Norton Rose Fulbright with a focus on project finance, where he advises sponsors, project companies, banks and public authorities in national and international energy, infrastructure and PPP projects. This includes advising the public sector on all seven German motorway PPP projects closed so far. Further, he has advised lenders or sponsors on landmark PPP accommodation and healthcare projects such as the Federal Ministry of Education and Research (BMBF), the university hospital of Schleswig-Holstein (UKSH) or the Zeughaus Burgdorf PPP project in Switzerland. In the energy sector this includes onshore wind and PV transactions in various European countries as well as offshore wind farms, waste-to-energy power plants or CCGT's. Dirk is named as a leading individual by legal directories such as Chambers, Legal500 or Juve.



Claudia Wieser

Prokuristin, Leiterin Soziale Infrastruktur, Kommunalkredit Austria

Expertise:
Expert in: Infrastructure PPP-Projects – Financing - Focus: Social Infrastructure

Claudia Wieser has more than 15 years of experience in Project Finance both on the borrower and the lender side of transactions. After studying business administration at Karl-Franzens-Universität in Graz/Austria, Claudia started in the project and export finance department of VA TECH ELIN GmbH & Co. in 1999, being in charge of structured finance transactions for hydropower plants in Latin America. Since 2001 Claudia has structured infrastructure transactions at Kommunalkredit Austria AG, an Austrian Bank specialized in infrastructure finance, since 2008 as Head of Social Infrastructure, focusing on healthcare and public buildings PPPs.



Jiri Zrust

Managing Director, Head of CEE Infrastructure, Macquarie Infrastructure and Real Assets (Europe)

Expertise:
Acquisitions in Central, South-eastern Europe - Transport, Logistics - Middle East, Africa

Jiri Zrust oversees MIRA's activities and acquisition projects in and around Central, Eastern and Southeastern Europe (CESEE). He gained valuable transport and logistics experience after spending 17 years as CFO and later CEO managing large-scale turnaround and market consolidation projects. Most notably, Jiri spent 15 years with TNT working as Regional CFO covering Southern Europe, Middle East and Africa (SEMEA). Additionally, he managed the global integration of TNT Logistics and EGL, creating Ceva Logistics (over \$8 billion revenue). As CEO, Jiri also managed the turnaround of CS Cargo in their Central and Eastern Europe (CEE) region.

1. Fees for Official Participants (Program) (per person) ("Fee")

Category	Early Bird Rate, before 23 rd of April 2015	Standard Rate, before or on 12 th June 2015
Fee Delegate	€1595 + 19% VAT	€1795 + 19% VAT

2. Delegates Fees (per person) ("Fee")

Category	Early Bird Rate, before 23 rd of April 2015	Standard Rate, before or on 12 th June 2015
Fee Official Participants (Programm)	€1995 + 19% VAT	€2395 + 19% VAT

Group Discounts:	<input type="checkbox"/> Group of 3, 10% off	<input type="checkbox"/> Group of 5, 25% off
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3. Booking contact details of "Attendee" at Infrastructure Dialogue 2015:

Pass 1:

Title:	First name:	Surname:
Job title:		
Tel:	Fax:	Mobile:
Email:		
Contact details of person in charge of ticket booking:	First name/last name:	Job title/Email/Direct Tel:

Organization details:

Name:	First name:	Surname:
Address:		
Town/City:	Postcode:	Country:

Yes, please: The registered delegate wish to subscribe to our complimentary e-newsletter

4. Payment methods (all fees are strictly payable in advance)

Please select one of the following payment methods:

Credit Card: Register and pay via the website (Paypal) at:

www.dialoguecapital.com/onlinepayment

or email us at:

finance@dialoguecapital.com

to pay online and we will issue you an e-invoice for credit-card payment (There will be a charge of 3,5% for email-based online-payments.)

Tick as appropriate:

Amex Visa Mastercard Eurocard

Name as it appears on Credit card:	
Card No.	
Expiry date: / 3/4 digital security number:	
Signature of Credit card holder (first and last name):	

Bank transfer (A booking fee of 75 Euros will apply for bank transfers. Bank transfers can be only made before May 21, 2015.)

Payable to Dialogue Capital Ltd., NatWest Bank: Account Number: 70679215, Sort-Code: 60-09-05,

IBAN: GB72NWBK60090570679215 Swift address: NWBKGB2L

5. Terms and Conditions

Your Fee should be paid in full prior to attendance. If payment has not been received in accordance with paragraph 1 & 2, above, you will not be permitted to enter the Event.

Cancellations: Should you not be able to attend the Event, a substitute delegate may attend the Event on your behalf and at no extra cost. For avoidance of doubt, any substitute delegate must be notified to The Company no less than 48 hours prior to the Event.

If a suitable substitute delegate cannot be found, The Company shall be entitled to retain 30% of the Fee including VAT thereon and shall take reasonable steps to return the balance of the Fee to the Attendee within 14 days following the Event, provided cancellation is notified to The Company not less than 21 days prior to the Event.

In the event that cancellation is notified to The Company less than 21 days prior to the Event, The Company shall be entitled to retain 100% of the Fee including VAT thereon and in full and final settlement of the same.

Dialogue Capital reserves the right to change, amend, reschedule and cancel the Event on reasonable notice. In the event of cancellation by The Company, the Attendee shall be entitled to a full refund of the Fee to be arranged within 14 days of cancellation of the Event

I confirm that I have read and accepted The Company's terms and conditions and I am authorized to sign this document on behalf of the company.

[PRINT NAME, "Attendee"]:

Signature:

Date:

4. Easy ways to register:

- Online : www.dialoguecapital.com/onlinepayment
- Email: info@dialoguecapital.com
- Tel.: +44 (0)2084523357
- Post: Dialogue Capital Ltd, 161a Tanfield Avenue, NW2 7SR London, UK

What does your ticket include?

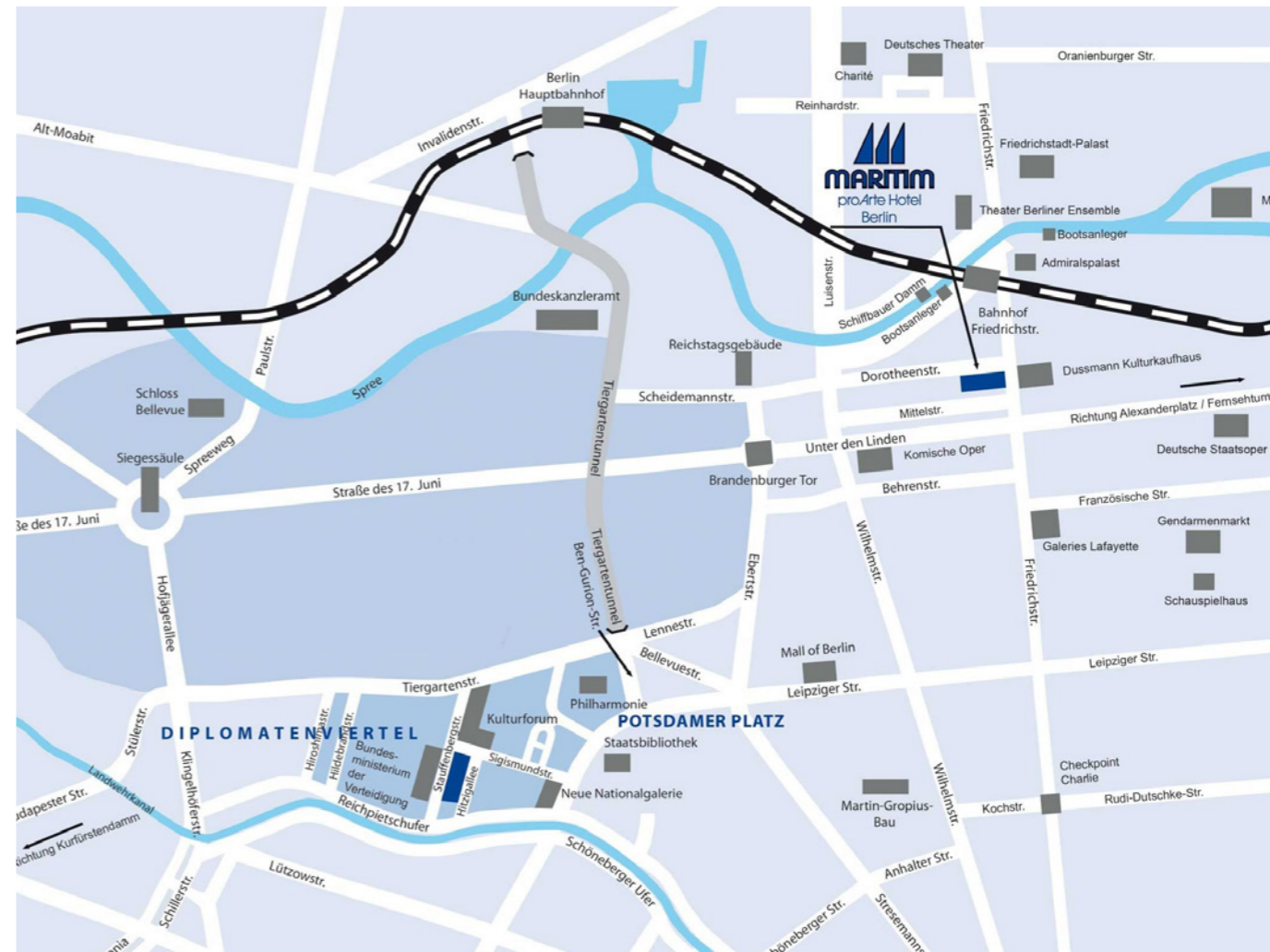
All prices include events-entry, full documentation, lunch and refreshments.

Access to networking club only provided to official participants (program) & sponsors.

Upon registration you will receive a confirmation email including venue-details, a full agenda and contact information.

All Attendees are responsible for the arrangement and payment of their own travel and accommodation.

How to get there:



Venue

Maritim proArte Hotel Berlin
Friedrichstrasse 151
10117 Berlin - Germany

Phone + 49 (0) 30 2033-5
Fax + 49 (0) 30 2033-4090
Reservation phone + 49 (0)30 2033-4410
info.bpa@maritim.de

Hotel Booking

A hotel special discount of 10% will be applied to attendees who book a room at Maritim proArte Berlin in Friedrichstrasse 4 weeks prior to 22nd of June 2015. Please quote "Infrastructure Dialogue 2015" to get the deal.



Bronze Sponsor:



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